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Day 1: You're Doing It

From the time we learn to walk to everything else we do, taking that first step is scary. It's also important. With each new first step, you tackle a new challenge, or adventure, head-on. You're doing it.

We're sure you've picked a future as a real estate agent for many reasons. Maybe you want the flexibility of working for yourself. Maybe you love the thrill of the hunt and making that deal. Maybe you're excited about seeing the smile on a new homeowner's face when you hand them the keys. It could be all of these things.

When you log into your account, we want you to start with the introductory video. After that, you're in control of your learning experience and can go at your own pace.

We're glad you're here.

Day 3: You're on Your Own but Not Alone

Yes, our program is self-directed. But no, you're not expected to go it alone.

Astronomer Carl Sagan once said, "Every question is a cry to understand the world. There is no such thing as a dumb question."

You're on your own, but you're not alone.

If you're experiencing technical difficulties please reach out to us at (email address).

And don't forget to go to Module 1 in your course if you have any questions for your instructor. You can also access our Live Chat feature when you're logged into your account.

We're glad you're here.



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Day 7: Getting the Most Out of This Course

A self-study program is a great way to learn any new skill. Think of this as the start of your new career. Many people learn when they begin working for themselves that building discipline is just as important as gaining knowledge.

You have everything you need at your fingertips to become a Real Estate agent, but here are just two tips to help you get the most out of your self-directed education.

Make a Schedule and Stick to It

When you start your new Real Estate business, you'll need good time management skills to offer the best services to your clients. Now is the time to make those habits stick. Schedule time each day or each week when you can be focused on the course.

Create a Dedicated Study Space

Anyone who works from home will tell you that sitting at the kitchen table doesn't cut it. Create your workspace now. Complete the modules where you won't be disturbed. Have everything you need from a reliable internet connection to a notebook and pen.

We're glad you're here.

Day 14: Staying Motivated

Congratulations! You've been learning online for two weeks now and you're doing great.

It doesn't matter how many modules you've done so far because everyone works at their own pace. This isn't a race to the finish line and you're only competing against yourself. All you want to be is a little bit better than you were yesterday, and you're making that happen.

We want you to know we believe in you. Don't forget to reach out to us at any time if you have questions. We're glad you're here.



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Day 21: Remember Your Why

Here you are, 3 weeks into the program, and we're sure you have a lot on your mind. We want you to step away and not think about all the technical stuff from the program for a moment. Go back to basics.

We want you to remember your "Why."

Think back to when you first began researching a career in real estate. What made you interested? Was it the ability to work for yourself? Was it a love for your community? Was it a desire to help people find and buy their dream home?

Sit with that idea.

We know the material is dense, but it's what you need to learn so you can be an agent.

Write down your "Why" statement. Tape it to your monitor, desk, or wall to keep you going as you complete the course.

We're glad you're here.

Day 28: Real Estate is Anything but Boring

Okay, we know what you're thinking: 4 weeks in and the material is complicated and very technical. You're right. It really is. But here's something important you need to remember.

Once you know this, you'll have the skills to be a real estate agent.

And real estate, unlike some of this material, is anything but boring.



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Imagine helping a young couple expecting their first child find a dream home where their new family can grow. Or a woman who wants to age in place buy a home with an accessible floorplan. Or an entrepreneur who wants a well-designed home office where they can build their business.

At its core, real estate is about people and their stories. It's not just the laws and facts you need to know to pass the test. But you do have to pass the test to help people write the next chapters of their lives.

You've got this. We believe in you.